



## Fidelity & Commonwealth Real Estate School Course Offerings

As part of our Real Estate School, four of our experienced underwriters are licensed with the South Carolina Real Estate Commission to teach continuing education courses to Realtors®! While the list is growing, these courses are currently available:

Do Buyers Really Need  
Title Insurance?  
(2 hour Course)

**Do Buyers Really Need Title Insurance?** provides a clear overview of how real estate title works, why title issues arise, and how owner's title insurance protects buyers. Participants learn about forms of ownership, the title search and evaluation process, and common hidden risks. The second hour uses real claim stories to demonstrate how these issues unfold in real transactions and to highlight the practical value of title insurance for both consumers and real estate professionals.

Title Insurance 101  
(1 hour Course)

**Title Insurance 101** introduces the fundamentals of how title is established, searched, and insured. The course covers forms of ownership, common defects, and risks that may surface during a transaction. Participants leave with a strong foundation and the ability to clearly explain the purpose and benefits of owner's title insurance to clients.

Title Insurance and  
Claims  
(1 hour Course)

**Title Insurance and Claims** explores how title insurance claims develop, using real-world scenarios to show how defects, search or survey errors, post-closing issues, and fraud can arise—even in well-prepared transactions. Participants gain a deeper understanding of the claims process and how these situations reinforce the importance of title insurance coverage.

Trusts, Estates, and  
Corporate Sellers, Oh  
My! (1 hour Course)

**Trusts, Estates, and Corporate Sellers, Oh My!** explains how entities such as estates, trusts, and corporations hold and convey property. Participants review statutory requirements, key documents, and authority considerations that must be verified when these entities sell real estate. The course equips learners to identify entity types, confirm authority, and address common issues encountered in transactions involving non-individual sellers.

Old School Fraud  
(1 hour Course)

**Old School Fraud** examines traditional fraud schemes that continue to impact real estate transactions. The course highlights common patterns, documentation red flags, and personal or financial circumstances that may signal potential misconduct. Participants learn how to recognize longstanding fraud risks and maintain vigilance throughout the transaction process.

**Contact your Account Manager for more information about hosting a CE class for Realtors®!**